



COMPANY PROFILE

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■ YEAREX TRAVEL



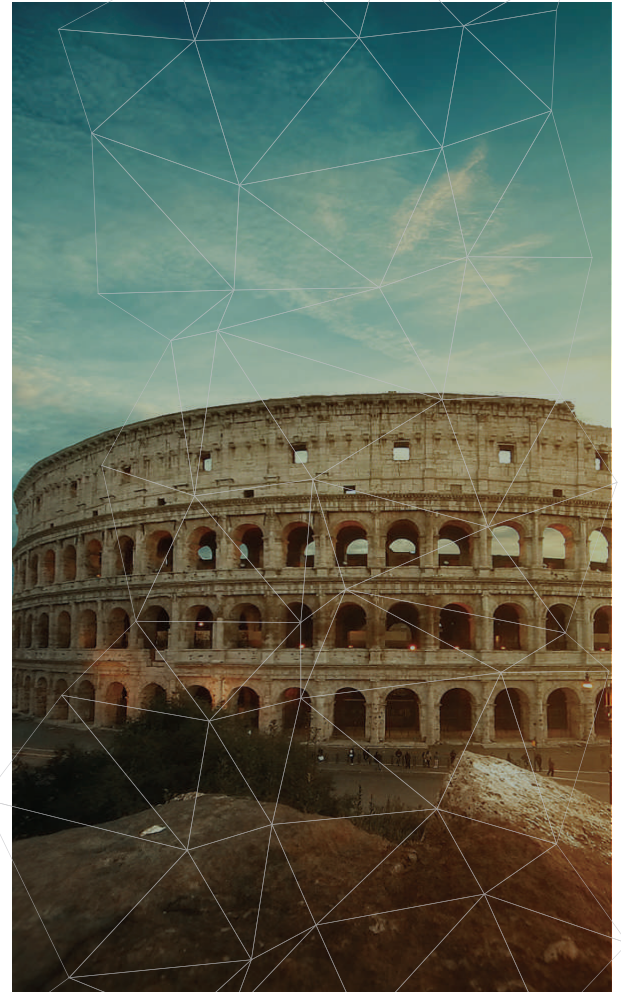
INTRODUCTION :

Yearex Travel is a travel and tourism services company that was founded in 2021 with the intention of leading the way in the sector. Offering a comprehensive range of travel facilities,

it offers travel packages to all over the world, with a focus on trips to Yemen and the United Arab Emirates.

The primary goal of Yearex Travel, which acts as an intermediaries between travelers and vendors such as airlines, hotels, businesses, and tour operators, is to assist individuals and groups in organizing, planning, and scheduling different facets of their travels, such as lodging, tours, and other travel-related services.

We value our clients' time and strive to provide high-quality customer service in a timely manner with customized flexibility packages based on their preferences





OUR MISSION

Yearex Travel is devoted to offering its customers outstanding service and a full range of travel options at a reasonable cost.

We are constantly seeking methods to enhance our offerings and surpass the anticipations of our customers.

OUR VISION

Our goal is to be the top travel agency in the area and our clients' preferred partner by consistently delivering the greatest goods and services and exhibiting our dedication to social and environmental responsibility,

bring in a new&contemporary era in the Egyptian market, being a One-Stop Shop for All Travel and Aviation Products, being the simplest option for Egypt's travel trade.





Core values:

CUSTOMER FOCUS:

We aim to exceed customer expectations when delivering our services and follow up with feedback for continuous enhancement. Also involves providing personalized service, understanding their preferences, and ensuring their travel experiences meet or exceed their expectations.

CREDIBILITY AND TRANSPARENCY:

Operating with transparency in all business dealing, includes providing accurate information, being honest about costs and fees, and delivering on promises made to customers, also security over customer personal information.

PERSONALIZED SERVICE:

Recognizing that each traveler is unique, providing personalized service tailored to individual preferences and needs can significantly enhance the customer experience. This may involve customizing packages, recommending suitable accommodations, or arranging special requests.



TRUST AND RELIABILITY:

Establishing trust with clients is vital. Being reliable, delivering on commitments, and maintaining open lines of communication help build trust and foster long-term relationships with customers.

INNOVATION:

we continually search for new, better creative ways to serve our clients' needs on an Executive and operational level.

We continuously try to improve our working processes and tools.

STUFF:

A cooperative work team that has tasks that are well defined and documented, work professionally to meet customer needs with a good time management, dependable group that can handle work under pressure.

■ WHY YEAREX TRAVEL?

Yearex Travel helps you solve the difficult equation, by providing you with their skills and experience in trip planning and organization. They also offer insightful advice, recommendations, and proposals based on their knowledge of the travel business. Accurately tailored vacation packages that are tailored to your needs and budget, all with quick and friendly customer service.

WE ARE A COMPLETE STORE:

- No middlemen to link you to final consumers.
- LowerCosts Added to Maintained Revenue which means Higher Profit.
- Direct connection to your products simplified access to all channels, reports, and options.
- All the time Call Centre Assistance.

SOME OF OUR PRIVILEGES:

- Offers customized travel packages.
- Offer many travel facilities to Yemen, UAE, Muscat and Bahrain.
- Provide turkey visa in 24h.
- offer easy Umrah in 4 days.
- Variety of payment methods.



■ GOALS:

Customer Satisfaction:

By providing excellent customer service, meeting the needs and preferences of clients, and ensuring a smooth and enjoyable travel experience.

Sales and Revenue Generation:

Aims to generate sales and maximize revenue.

Building and Maintaining Relationships:

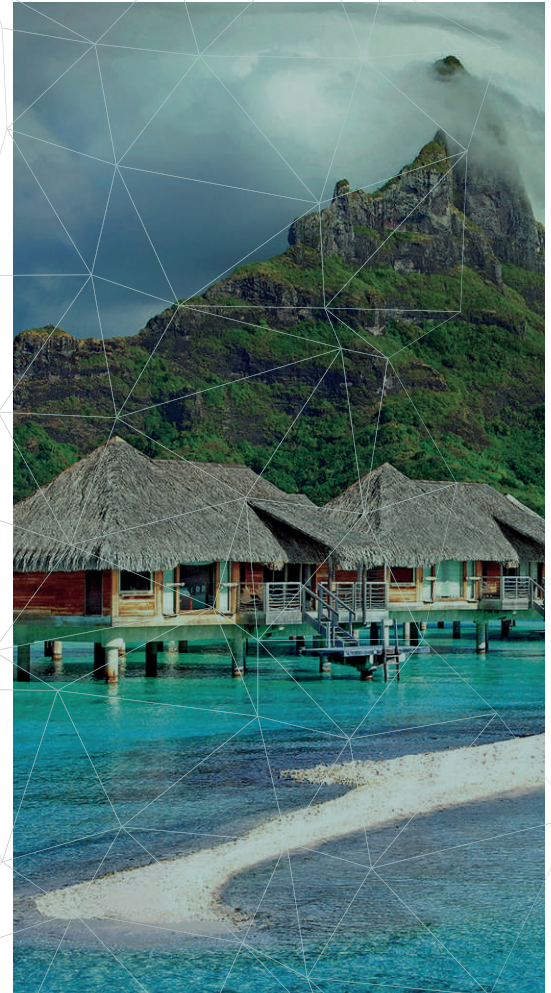
Aim to build strong relationships with clients, suppliers, and other industry partners. This includes establishing partnerships with airlines, hotels, tour operators, and other service providers to offer a wide range of travel options to customers.

Market Expansion and Growth:

Expanding their market reach and growing their customer base. This may involve marketing strategies to attract new clients, exploring new travel markets, and adapting to changing travel trends and customer preferences.

Technology Integration:

Aims to leverage technology to enhance our operations and provide better services to customers. This can include enhancement in online booking systems, mobile applications, and other digital tools to streamline processes and improve the overall customer experience.



■ ACHIEVEMENTS:

Here we will discuss the factors that contributed to improving the service at Yearex Travel:

- We improved the online reservation service to facilitate the reservation process for our customers through our website.
- Support and improve the performance and development of the electronic service.
- Implement special packages for our customers tailored to their needs.
- Contracting with different Airlines and Hotels from around the world.
- Obtaining many credit and visa facilities For Yemen and UAE.
- Working to expand yearex Travel abroad in more than one country.



■ OUR SERVICES:

▶ Domestic and international ticketing:

Yearex Travel works with a number of airlines (direct airlines) to purchase and issue different kinds of domestic and international plane tickets. To give the customer all the information on the flight and make sure he has a comfortable flight and chain, our staff offers integrated follow-up service.

Over 750,000 Hotels World Wide You can easily choose the ideal hotel for your stay thanks to our extensive hotel database, wherever on Earth

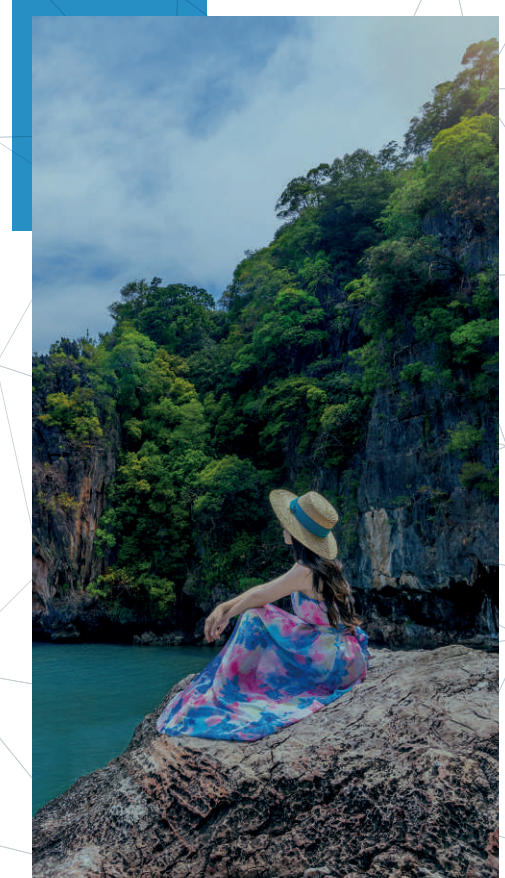
▶ Bookings both domestically and globally:

Umrah/Hajj Package, we provide exceptional Hajj and Umrah packages in addition to other services for guests of the Makki Mosque.

- Provide customized travel package based on your budget and needs.
- Offer easy Umrah in 4 days.

▶ Facilities of passport issuance

Our services include passport issuance, transportation, and delivery, with a focus on Yemen and the United Arab Emirates.



An aerial photograph of a coastline, likely in the Red Sea, showing a mix of blue water and brownish-yellow land. A white geometric pattern of lines is overlaid on the image. In the center, a person in a red swimsuit is swimming in the water.

▶ PROVISION OF SPECIAL MEDICAL EVACUATION FLIGHTS

In addition to a mobile medical care on board, we also supply and lease pilots for medical evacuation missions. Additionally, we offer all facilities and licenses required by the relevant national and international agencies to guarantee the patient's and the escorts' safety and comfort.

▶ PROVISION OF MEDICAL REPORTS AND SECURITY APPROVALS TO ARRIVALS TO EGYPT

We send medical reports that have been certified by the biggest Egyptian hospitals to travelers travelling from Yemen through our office in Egypt, Within seven days. we also grant security clearances to visitors arriving from outside Yemen.

▶ PLANNING INTERNAL AND EXTERNAL TRIPS.

▶ OPERATION OF STRANDED EVACUATION FLIGHTS

Yearex has a long history of community involvement and is dedicated to social responsibility, we arranged the first air transport to bring Yemeni families together in 2015.

► Domestic tourism

We continue to promote domestic tourism despite Yemen's travel restrictions by organizing family vacations and other outings to several governorates, such as the Haraz Mountains, natural regions like the Bara'a Reserve, and islands like Kamran Island and Socotra Island.

- Provide turkey visa in 24h.
- Offer lowest prices for family fairs to UAE

► Outbound tourism

We offer a full and comprehensive travel program, from issuing tickets and visas to hotel bookings. We also provide visa processing, immigration advice, reception services, on-demand assistance, local and international hotel bookings, and road transportation, including airport transportation upon request.

► Medical tourism

We can help you coordinate air tickets, doctors, accommodation, transportation, and movement between hospitals. We also provide medical evacuation flights and a mobile medical cadre.





▶ **Rent A Car**

To meet your demands, we have a selection Variety of rental automobiles available. Our rates are reasonable, and all of our cars are insured and well-maintained

▶ **TravRays Training Center:**

To raise the standard of service and knowledge of travel agency employees in the industry, we provide free training.

Amr Zaki

Is a Manger Director of Yearex Travel.



A Businessman with 13 years of expertise in aviation and customer service, had an MBA & international marketing master and a bachelor's degree in business and finance.

He is always passion to develop his experiences and personal skills by taking courses in digital marketing, CR, HR management and finance Field, He was always seeking growth in a various field. He has excellent capabilities of leadership professional teams eliciting consistent results through effective communication, planning and execution. In 2021, Yearex travel has accomplished remarkable achievements and has become one of pioneers in its field. With more branches in GCC countries, Europe, and South America, Yearex Travel has proven to be a reliable travel partner for individuals and companies

In last period, he is working formaximizing revenue generation in HUB, maintaining and .expanding Nile Air distribution network to achieve commercial targets and goals set for area Aspire to increase business opportunities through various existing and new channels while developing and maintaining relationships with government ministries, tourism departments and other government .or semi-government agencies in strict compliance with all Nile Air policies and regulations

CONTACT US:

- GIZA - DOKKI - 15 AL-HUSSEIN STREET, SECOND FLOOR - APARTMENT 4 - MOHI EL-DIN INTERSECTION WITH MOSADAK.

+2 02 3335 9502 +2 0111 116 1199 +2 0111 888 3139
+2 02 3335 9503 +2 0111 555 8456

- MANSOURA - DAKAHLIA - 23 FAKHR EL DIN KHALED STREET - IN FRONT OF THE MANSOURA PASSPORTS BUILDING.

+2 0115 594 4000 +2 0115 699 3000 +05 0230 0553

YEAREXTRAVEL.COM



INFO@YEAREXTRAVEL.COM